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SUMMARY:

PMI Certified Project Management Professional with over 30 years of engineering and Program/Project Management experience. Hands on management style with diverse manufacturing and engineering background. Engineering experience with both hardware and software development and manufacturing experience with both mature products and new product introductions. Experience managing projects in both DOD and commercial environments. Commercial projects were both domestic and international, spanning a wide range of technologies and industries ranging from Depot, production and custom test equipment to control systems for both the extrusion coating industry and USCG high powered radio-navigation transmitters.

A team builder with a reputation for salvaging "in-trouble" programs and rebuilding customer relations. Established track record of successfully completing programs within tight schedule and budget constraints. Strong presentation skills involving both customers and all levels of management.

EXPERIENCE:

August, 2005 - Present: **NE Project Management Consultants, LLC – Owner/Project Management Consultant**

Summary:

Provide consulting related to all aspects of Project Management covering: contract Project Management; planning, scope and process development; project audits and reviews; Portfolio Management; Program Management Office implementations, and Project Management related training.

Example Project Specifics:

Polycom, Inc., Pleasanton, CA – Provides high definition telepresence, video and voice solutions. Developed processes to be utilized during the design and delivery of Polycom's high-end immersive telepresence solutions. Effort included the analysis of the existing operational related processes, identification of issues and related root causes, and the development of the Project Management related processes and tools for successful delivery of these complex systems. The content developed included process descriptions and flows for both Day 0 and Day 1 activities with limited Day 2 coverage, both Project Management and technical related templates, Microsoft Project scheduling tools, and technical checklists for utilization by the Project Managers to facilitate risk mitigation. Follow-on efforts include process updates, integration of vendor processes, process development for additional departments, and more extensive Day 2 process development.

July, 2000 - July, 2005: **BCO, Inc., Billerica, MA - Project Manager**

Summary:

Managed projects for the development, production, delivery, and installation of specialized test equipment and control systems. Projects ranged from the development of robotically controlled test equipment for high temperature thermostats to control system retrofits for the USCG Loran-C based transmitters. Projects also involved the development of derivative systems for both the Japanese Coast Guard and the Kingdom of Saudi Arabia.

Example Project Specifics:

Megapulse, Inc., Billerica, MA – Provides advanced navigation and communications equipment based on high power, solid-state low frequency transmitter technology. As part of a transmitter upgrade project for the US Coast Guard, Megapulse contracted BCO, Inc. to propose, develop and produce a modernized monitor and control subsystem for their high powered transmitters. This subsystem utilized both COTS and custom designed VME based hardware, a VxWorks real-time operating system, and C++ application software. The functionality of the existing control system interface was maintained to facilitate a tight development schedule, minimize technical risk on the project, and provide for partial system upgrades. The subsystem provided real-time monitoring and control of transmitted signal characteristics and timing, a graphical user interface, remote access, unattended operation capability, and automatic reconfiguration to compensate for failed components.

Responsible for the control system portion of the original Megapulse proposal, including the in-person USCG/DOT presentation, resulting in the contract award to Megapulse in excess of \$40M with a subcontractor value in excess of \$10M. Managed all projects related to this product including derivative and extended systems developed and delivered for various international customers such as JCG in Japan and Saudi Ports Authority in the Kingdom of Saudi Arabia. International efforts involved utilization and coordination of local sub-contractors as well as on-site installation, training and support efforts.

June, 1995 - June, 2000: **Eurotherm Gauging Systems, Billerica, MA - Project Manager**

Summary:

Managed projects for the production, delivery, installation and support of gauging control systems for the extrusion coating industry. Projects involved both domestic and international customers including Argentina, Australia, Brazil and New Zealand.

Received corporate (Invensys) Six Sigma Black Belt training for utilization of the methodology in local department projects.

Managed the implementation of an ERP System (Avante Inflo) for production and financial control transitioning from a custom AS400 based financial/accounting system.

Example Project Specifics:

Functional Coatings, a division of Amcor in Campbellfield, Australia - combines foils, films and extruded polymers, with paper and paperboards, to provide barrier properties for packaging fruits and vegetables, frozen food, confectionary, fish and meat. Due to the extremely high cost of raw materials, high accuracy control of the polymer application process is critical in their ability to financially compete in that industry.

Provided Functional Coatings with a complete three scanner Process Control System, using nuclear and infrared scanning technology, thermal control of both extruder die zones and extruder die bolts, as well as the necessary hardware interfacing for complete line control. The entire system was controlled using Windows based PCs running 'Wonderware' application software which also provided automatic data logging of process parameters over the corporate network. This project involved utilization and coordination of local sub-contractors, utilization of India based software development engineers as well as on-site installation, training and support efforts. Approximate project value: \$1.1M.

June, 1977 - August, 1994: **Martin Marietta Corp., Burlington, Ma. - Program Manager**

Formerly GE Aerospace, Automated Systems Department (1988-1993)
and RCA, Automated Systems Division (through 1988)

Summary:

Managed the development, production and delivery of various electronic systems / subsystems including on-board weapon system electronics, associated spares, and depot-level test equipment.

Example Project Specifics:

U.S Army, STE-ICE (Simplified Test Equipment-Internal Combustion Engine) - Produced portable diagnostic tools and associated spares used for vehicle test and maintenance. Successfully transitioned programs to sister operations prior to the closure of the Burlington facility. Managed 11 contracts involving 10 products with over 3,000 deliverable items. Total contract value was \$25M.

BMY (United Defense), M109A6 HIP (Howitzer Improvement Program) - Produced on-board diagnostic/prognostic test equipment used to monitor vehicle electronics and hydraulics. Project involved first article and environmental stress testing. Inherited a troubled project and repaired the customer relationship sufficient to propose and win a follow-on limited production contract. Managed 4 contracts with a \$20M total value.

San Antonio Air Logistics Center, AN/GSM-285 Depot Level Test Equipment - Developed and produced depot level Automatic Test Equipment (ATE) for use by NATO on the E3-A AWACS aircraft. Managed 3 contracts with a \$10M total value.

EDUCATIONAL BACKGROUND: BSEE, Lehigh University, Bethlehem, Pennsylvania

CERTIFICATIONS: PMP, Project Management Institute (PMI), September 16th, 2005